



**OLIVE HOMES.COM**  
PORTUGAL PROPERTY

**Olive Homes: Innovation wherever possible**



**Find your dream home in the sun or sell your property with Olive Homes!  
Their honest and professional approach is one you can rely on.**

The Portugal News speaks to Founder and Managing Director, David Rowat, who moved to Portugal 19 years ago.

"I have worked self-employed in the Real Estate sector for around 15 years throughout Portugal, having successfully sold properties in Porto, Lisbon, the Silver Coast, and the Algarve," David told The Portugal News.

"I started Olive Homes in 2021, specializing in Central and Western Algarve, however, we do network with other agencies if a client requires a property in a different area. We work hard for people, and I suppose we really have an A to Z of services. We spend half of our time on the after-sales, for example, helping clients with sourcing schools, lawyers, builders, and even putting them in touch with furniture suppliers to help them renovate their property. My team is well experienced and all genuine and hardworking. It's a family-run company; indeed, it feels like a family because most of the people who work for me have families with young children.

### **Virtual Reality**

Olive Homes was established because David recognized the need to give clients more information, especially online information, such as virtual walkthroughs and floorplans during the pandemic when the company was founded. The Virtual Concept is at the forefront of Olive Homes, setting them apart from other real estate agencies. David told The Portugal News: “We recognized a need for our virtual concept as we saw that a lot more people were doing research online and they did not want to waste time. At Olive Homes, we give our clients as much information as possible so they can really fully understand the property, such as looking at the floor plans to work out how big the bedrooms are, for example. This saves the vendor invaluable time as well because instead of ringing the vendor and asking them to get their house ready for tomorrow and it turning out to be a waste of time, they know that when we bring clients, they are qualified and genuinely interested in the property.”

### **User-Friendly Website**

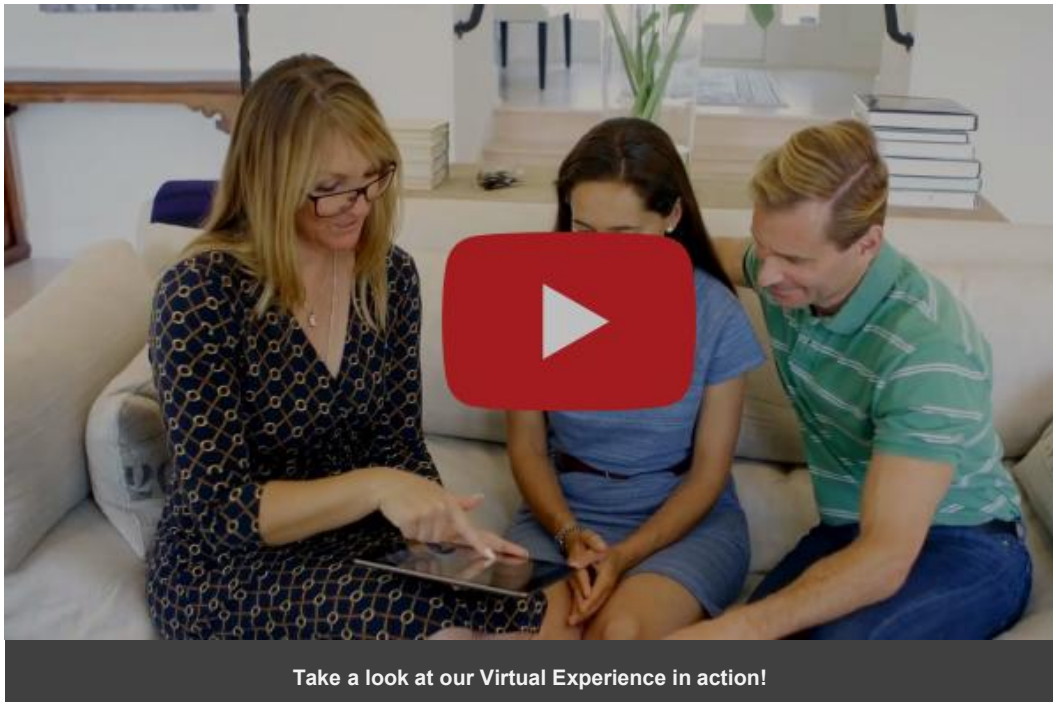
The Olive Homes website is user-friendly, making the process of buying and selling your home a much more enjoyable experience. They also have extensive guides covering everything you need to know when it comes to buying or selling. David adds, “Almost everything you need is on the website, but I am going to tell you everything you need to know, and if you forget it, I will still tell you as we go along.” Olive Homes boasts fantastic reviews, which you can access through the Client Testimonial section on their website, where they are completely transparent with honest reviews and really nice photos of the clients behind the reviews.

### **Current Property Market**

When asked about Portugal’s property market, David affirmed that “Olive Homes continues to remain busy, and with expectations of further price increases next year, it still remains a good time to buy.” There are more people who are thinking about selling, so there is a slightly better choice for the client. For people who looked and did not find anything before, now is a good time to come back. David also shared his hopes to “continue the existing success of Olive Homes and continue to try to innovate whenever possible using the latest technology from the client’s point of view when buying and from the vendor’s point of view of selling.

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