



OLIVE HOMES.COM
PORTUGAL PROPERTY

To Wait Or Not To Wait - That Is The Dilemma!

As a professional company who sells properties to clients, we hate nothing more than hearing a story where a client feels they have been pressured into buying a property. The 'hard sell' as it is often called.

While we would not want to be associated with such actions it is becoming increasingly crucial to point out to our clients that properties are changing hands sooner than we have experienced in the last 15 years. If it's the one, then grab it - please don't hesitate.



We have read a report this week that 14% of houses are taking, on average, just one week to sell in many parts of Portugal. After this a staggering 15% sell in less than a month and 25% sell within three months. These figures show that more than half the properties for sale are sold within three months on average.

On top of this, when we analyse regional differences, the Faro district (which includes Faro, Loule, Vilamoura, Quinta do Lago, Almancil, Quarteira and Vale do Lobo) has seen 24% sell in less than one week!

These figures which come from a leading portal in Portugal are still surprising despite us seeing how quickly properties are sold.

What we do recommend is to do as much research as possible before coming to Portugal. Try to ask all the questions that you need answers on. Be organised with mortgage paperwork, lawyers and use our website to take advantage of our [Virtual Experience](#) - this way, you get to really know all the properties before you visit. Then you can be ready to say 'yes' and not miss out. Be one step ahead is our advice!

Property Of The Week

Two bedroom apartment in a private resort in Vilamoura - Golden Visa opportunity



This wonderful 2 bedroom apartment with sunset views across the golf is a golden opportunity. We don't see value like this anymore! Set in a small secure resort with cafe/restaurant the apartment also has secure underground parking and a large storage area.

**Click Here To View Our
Virtual Experience
For This Property**

Testimonial Of The Week



I would like to thank Mihaela Silva for her professionalism, friendliness and for getting things done! A big thank you and well done for an exemplary performance.

Elisa

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