



**OLIVE HOMES.COM**  
PORTUGAL PROPERTY

## Top Tips For Selling Your Home and What A Buyer Might Be Looking For?

We see a wide variety of property and some sell quickly and others could sell even more quickly! What can a seller do to help make those first impressions just right? What stops most clients from buying? Are there any cheap, easy and simple techniques to give yourself that extra advantage?



Let's read more to find out!

**Keep it clean and tidy** - this starts from the moment you step into the property. The property is a reflection of its owners. If the garden is in good condition then the logic would follow that the property has been well

maintained. This is crucial to keep the purchaser interested. Around the property try to dispose of anything that doesn't really need to be there. Place a few home fragrance dispensers, make it smell like flowers. Hide away all the mops and buckets. Make it ready for instant occupation.

**Pay attention to the details** - don't leave cracks or small jobs for the next owner. There is nothing worse than a small crack, the sign of damp or an unfinished job. For a small investment of €10,000 euros you can add the same value five-fold. One thing wrong changes the mentality of the purchaser. If they can see one thing wrong then what else can't they see? Pay a builder to correct all the small outstanding jobs. You've probably lived with it for years but don't pass on a job to the next owner.

To read the whole article [please click here](#).

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## Property Of The Week

**Terrific two bedroom apartment, located in Vilamoura, in  
a private condominium**



At last, we have a two bedroom apartment in Vilamoura with stunning views and sun orientation. We have been selling 2 bedroom apartments like crazy over the last few months so it's nice to have a new one on our books - and it's a terrific one as well. [Read more about it here](#) and if you want our Virtual Experience (of course you do) then that [is here](#).

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## Testimonial Of The Week



Monica Cozacenco was very professional, provided a good service and was very efficient. Happy to recommend.

Raul

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